



BBGS

ABOGADOS

BAMBACH CAMPOS
BARRIOS MONTENEGRO
GARCÍA VELASCO GARCÍA DE LUCA
SACOVERTIZ LANDERER



CHILE
COLOMBIA
MEXICO
PERU

4 COUNTRIES, 4 CULTURES, 4 OFFICES
ONE PHILOSOPHY



OUR STORY

One of the most prominent legal networks in Latin America, with offices in Chile, Colombia, Mexico and Peru.

The result of integrating **Bambach & Campos, Barrios & Montenegro, García Velasco & García De Luca** and **Sacovertiz & Landerer**.

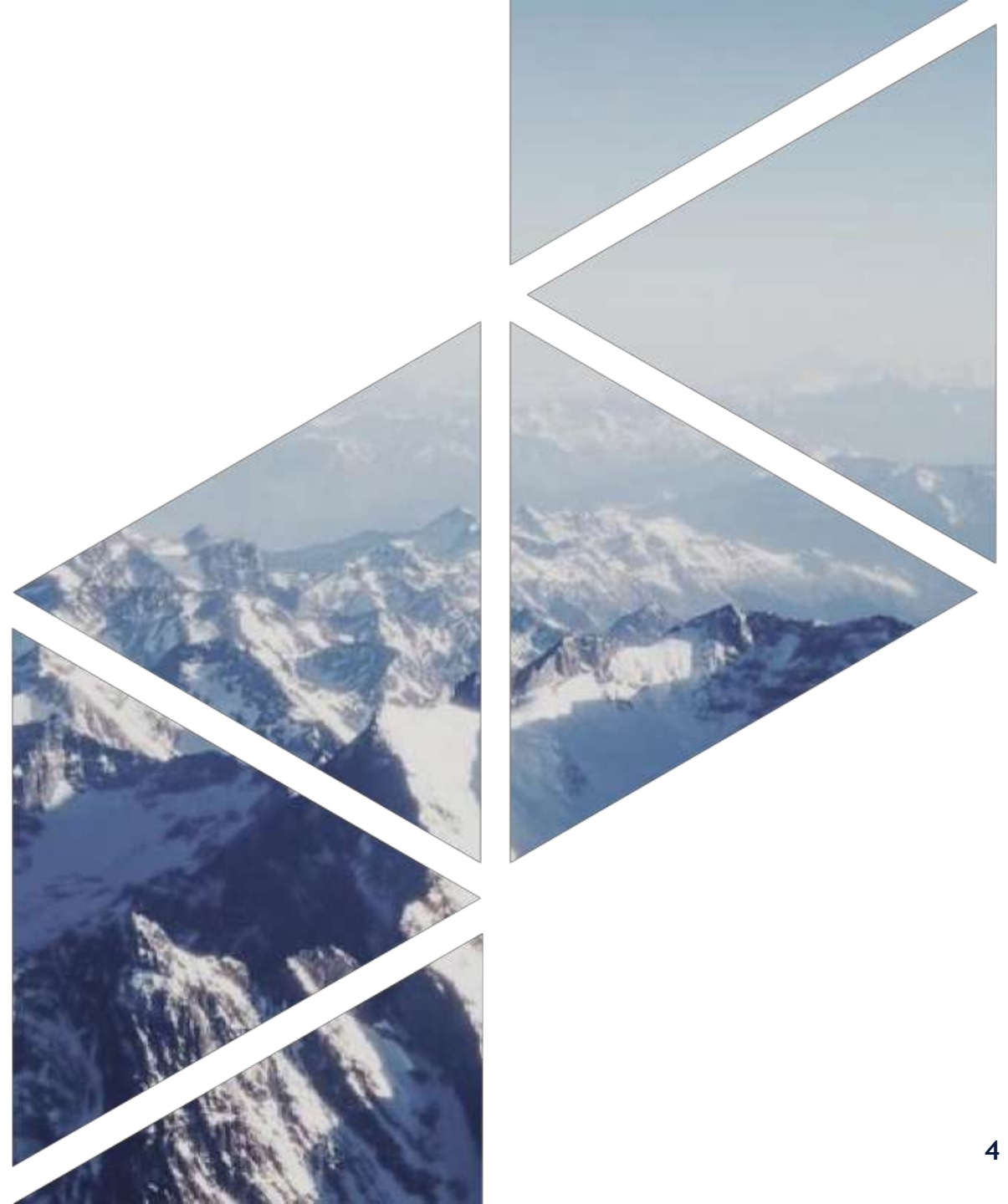
BBGS Abogados is a firm that thinks and exists for the región.

OUR PHILOSOPHY

We share a **working DNA** materialized in a **quick response capacity**, a **premium product** and a **fully customized service**.

Of course, we are clear on several things:

1. We are **more than lawyers for our clients**, we are a solid and careful support for them, thus becoming their trusted advisors.
2. We are **encouraged by challenges**, and even more by difficult issues. Above all, we are encouraged by satisfied customers.
3. We have **120% attitude** in our veins, always trying to go beyond that expected from us.
4. We want to **build long-term relationships** demonstrating loyalty and commitment.
5. We are **visionary and creative**. That is why we are a 21st - Century firm, which understands today's language, ready to face generational challenges.



PRACTICE AREAS

The firm has **18 practice areas** and a team of more than **100 lawyers and consultants**.

CORPORATE AND BUSINESS

AVIATION

ADVERTISING, ENTERTAINMENT AND
AUDIOVISUAL PRODUCTION

MERGERS & ACQUISITIONS

FINANCIAL AND
CAPITAL MARKETS

DIGITAL MEDIA AND
NEW TECHNOLOGIES

PRIVATE CLIENTS AND
FAMILY BUSINESS

COMPLIANCE

ENERGY AND NATURAL RESOURCES

LABOUR

CUSTOMS AND FOREIGN TRADE

CONSUMER PROTECTION
AND COMPETITION

INDUSTRIAL PROPERTY

INSURANCE

INFRASTRUCTURE,
PLANNING AND REGULATION

CONFLICT RESOLUTION

TAX

AGROINDUSTRY, FOREST
AND AGRICULTURE



—
OUR
EXPERIENCE

CLIENT: CREDICORP CAPITAL S.A.A.

CASE DESCRIPTION: Legal Advice to CREDICORP CAPITAL S.A.A. during the process of launching the Public Offer of Acquisition (OPA) by Comercial del Acero S.A. for the purchase of a shareholding in Aceros Arequipa S.A. for an amount of S / 84.5 MM

CLIENT: COPILOTO SATELITAL

CASA DESCRIPTION: Michelin Sascar Mexico, a subsidiary of Michelin North America, acquired the assets of the fleet management business of Copiloto Satelital. Among the services that Copiloto offers are monitoring, accident prevention, cost control and others, to commercial fleets in Mexico, mainly through hardware and an online software platform. Among the clients of Copiloto Satelital are federal utilities such as Grupo Transportes Monterrey, Grupo Bimbo, ADO, FEMSA, Sigma and Lala. In this opportunity we advised Copiloto Satelital throughout the transaction and negotiation.

CLIENT: AERGO CAPITAL

CASE DESCRIPTION: Aergo Capital, a company based in Ireland that operates, provides maintenance and leases aircraft, leased two Boeing 737 aircraft in November 2016 to the Chilean airline Latin American Wings S.A. ("LAW"). Our office advised Aergo in the negotiation and subscription of aircraft rental contracts to LAW. Subsequently, given a series of breaches by LAW and its subsequent bankruptcy, Aergo was able to terminate the contracts and repossess the aircraft with the legal advice of our office.

CLIENT: SKY AIRLINE S.A.

CASE DESCRIPTION: SKY Airline S.A. renewed its fleet with 21 new Airbus 320 NEO aircraft. Our office participated in the transaction negotiating the leasing agreements (Air Operating Leasing Agreements) with 4 leasing companies with a recognized track record in the international field. The delivery of the first aircraft is scheduled for September 2018

CLIENT: BANCO DE CRÉDITO DEL PERÚ

CASE DESCRIPTION: Financing Operation of Bank Syndicate Chaired by Natixis, New York Branch, for US \$ 75.3 MM, in favor of Concessionaire CCNCM SAC Transmission Line, in which Banco de Crédito del Peru has acted as guarantee agent and trustee of the Trust in Guarantee, which supports the indebtedness operation.

CLIENT: ENVASES UNIVERSALES DE MÉXICO (EUM)

CASE DESCRIPTION: advice throughout the acquisition by EUM of the shares of S.A. Cristalerías del Uruguay, which were owned by Cristalpet S.A., supplier of packaging solutions. Founded in 1994 as part of Cristalerías del Uruguay SA, Cristalpet has three production centers (one in Uruguay and two in Brazil). The company is considered a leader in the manufacture of PET preforms and bottles, which exports to Mercosur countries and other markets. Its clients include multinationals in the beverage and food areas, such as Coca-Cola, Danone and Ambev.

CLIENT: TELESET S.A.S. - SONY PICTURES TELEVISION INTERNATIONAL

CASA DESCRIPTION: Since 2016, our clients are producing "La Reina del Flow", a television series inspired by reggaeton music rhythm. This series was broadcasted by the Colombian television channel CARACOL Televisión and marked the highest rating in the country. Our role consisted in advising our clients in all legal matters related to the preproduction, production and postproduction of this series. Currently, we also advise our clients in all aspects related to the production of the second season of the series and with the BBS Mexico team, we advise them on the production of the Mexican version that will be transmitted by TELEVISA.

CLIENT: WESTFALIA FRUIT INTERNATIONAL

CASE DESCRIPTION: Westfalia Fruit International, one of the leading avocado producers and exporters in the world and part of the South African Hans Merensky Holdings Group, has partnered with the Chilean company Agricom, with presence in Chile, Peru and Mexico. The operation materialized through the purchase of shares and was financed by foreign banks.

CLIENT: EMIRATES AIRLINES

CASE DESCRIPTION: Emirates, airline of the United Arab Emirates, started on July 6, 2018 operations between Dubai and Santiago de Chile. The company received certification from the General Directorate of Civil Aeronautics of Chile to provide air transport services between that country and Dubai and other destinations in Asia and the Middle East

CLIENT: INVERSIONISTAS EN DADAROOM

CASE DESCRIPTION: We provide legal advice to our clients in the acquisition process of this Mexican startup focused on housing solutions for young people by Roomi, Inc., a US platform of shared departments. After the purchase, the members of DadaRoom will be migrated to Roomi in a period of six months, reaching a total of 2.4 million users. Our role in this transaction was decisive, as we provided legal advice to sellers during all stages of transaction and negotiation.

CLIENT: IMPRESOS Y CARTONES S.A.

CASE DESCRIPTION: The company Envases Flexibles Limitada was acquired within a bankruptcy reorganization process, which meant support in the definition of the strategy in the insolvency process of the target company, negotiation with the partners of the company, creditors' meeting, seer and judicial support in the process; the realization of a complete process of legal DD of the company, tax planning, evaluation of environmental issues and others.

CLIENT: MULLEN LOWE SSP3

CASE DESCRIPTION: Mullen Lowe SSP3 is part of IPG (Interpublic Group), one of the most important advertising and communications groups worldwide. The agency in Colombia has recently been recognized as the most innovative agency in the world at the Cannes Festival 2018. We had the opportunity to participate in the advertising activities that our client performs for two of its most important clients: Ab Inbev Colombia and the Authority of Tourism of Aruba - ATA. As a result, we have advised MullenLowe SSP3 on all legal aspects related to these campaigns and the intellectual property aspects involved.

CLIENT: FRONTERA ENERGY

CASE DESCRIPTION: Execution of a macro project for the classification and unification of all the contractual models involved in the entire operation of the company.

CLIENT: FIFARMA (FEDERACIÓN LATINOAMERICANA DE LA INDUSTRIA FARMACEUTICA)

CASE DESCRIPTION: Advice regarding the most appropriate legal vehicle to incorporate the organization in Colombia. FIFARMA represents 13 pharmaceutical companies in Latin America, including Novartis, whose main objective is to promote the research and development of the industry, particularly with regard to the creation of new high-quality medicines, the strengthening of intellectual property rights and the improvement of guarantees for patient

AWARDS

For many years, we have been recognized by several prestigious international organizations as a first class firm, not only in the region, but worldwide.

Currently we are part of the listings of recognized directories such as **Chambers & Partners**, **Legal 500** and **Who's Who Legal**, thanks to our experience in complex and challenging transactions.





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